

CITY OF NEW ORLEANS

ReqtoCheckSTAT

Reporting Period: May 31st, 2013

Context

In order to deliver critical services for its citizens—such as constructing roads, rehabilitating homes, or picking up trash—the City often engages with private companies with specialized expertise. Because these and other services are so critical, Mayor Landrieu has made it a priority for vendors to be selected fairly, for contracts to be negotiated expeditiously and in the best interests of New Orleanians, and for vendors to be paid in a timely manner.

What is ReqtoCheckStat?

In order to improve the performance, accountability, and transparency of the City's contracting system, Mayor Landrieu asked the Office of Performance and Accountability to design a performance management program for the entire process of contracting out services—from the requisition of budgeted funds to the issuance of check for services rendered. The result is ReqtoCheckStat, a performance management system where key City officials review data to assess how the City is meetings its goals and to hold departments accountable for their results. ReqtoCheckStat, which takes place monthly, are working meetings, intended to provoke constructive dialogue on what is working, what is not, and what the City needs to do to improve.

Can I participate?

This meetings are open to the public. Members of the public are invited to submit questions, which will be addressed by City officials.

ReqtoCheck: 2013 Performance Plan

Citywide Result Area: Open and Effective Government

Goal: Ensure sound fiscal management and transparency, promote effective, customer-driven services and foster active citizen engagement in City government.

Objective: Exercise effective management and accountability for the City's physical resources

Strategy: Manage vendor relationships and provide oversight of City contracts

Key Outcome Measure:	Average number	of respondents to	bids and RFPs	5

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Key Performance Indicators	2013 Target	2013 Actual			
Average number of days to approve requisitions for the purchase of goods or services by the budget office.	2	1.3			
Percentage of bids/rfps with 3 or more proposals	70%	60%			
Percent of contracts drafted and reviewed by the Law Department and signed by the City Attorney in 30 days or less	80%	65%			
Percent of invoices paid within 30 days for bonds, 45 days for revolver funds, and 60 days for DCDBG funds by Capital Projects	80%	87%			
Percent of Capital/Grants Fund invoices processed within 7 business days of being received by Accounts Payable	90%	87%			
Percent of General Fund invoices processed within 7 business days of being received by Accounts Payable	70%	51%			

Citywide Result Area: Economic Development

Goal: Spur the growth of a diverse, inclusive economy that creates good-paying jobs and provides equal access to economic prosperity.

Objective: Promote business growth and job creation

Strategy: Promote an environment of equal opportunity for a diverse supplier pool

Key Outcome Measure: Job growth (metro)

Key Performance Indicators	2013 Target	2013 Actual
Percent of city contract value awarded to Disadvantaged Business Enterprises (Supplier Diversity)	35%	26%

Procurement Process Overview.

Requisition

Procurement / DBE

Contract **Creation and Routing**

Contract Processing and Approval

Payment

- Department identifies need, and creates a requisition
- Requisition to use budgeted funds is approved by different offices
- Approved requisition is reviewed by the Bureau of Purchasing
- Requisition is converted to Purchase Order (PO), Bid or Request for Proposal (RFP), depending upon scope of work and dollar amount
- Department routes contract materials through the system in order to obtain a contract
 - Contract is reviewed for form, legality by Law Department
 - CAO, City Attorney, Executive Counsel. Mayor/ Council review and approve contract
- Department reviews invoice and submits payment voucher to Accounts Payable (AP) to process payment
- Accounts Payable processes requests and makes payment

^{*}See a more detailed process map on slide 32

Contract

Processing

and Approval

Requisition Approval

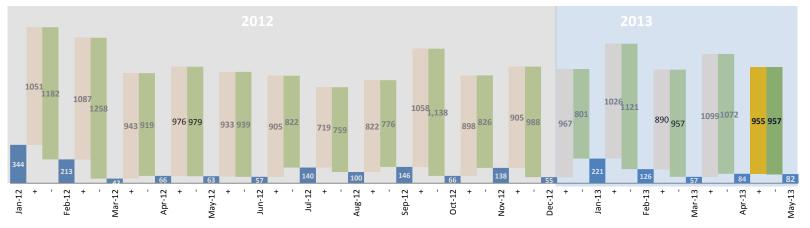
- Requisition Approved and Processed per Period
- Requisition Approval Queue by Approval Level
- Approval Time of Requisitions

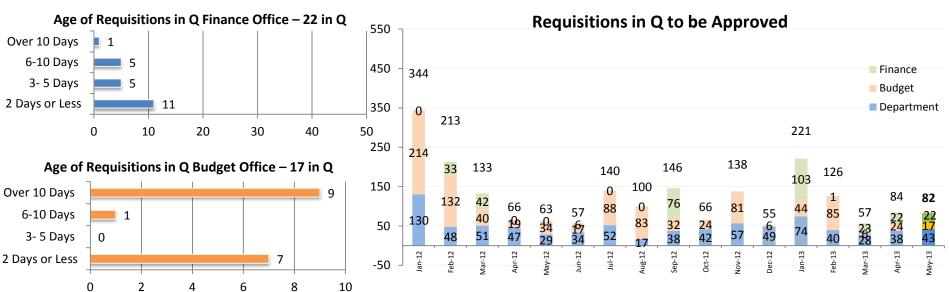
Action Items *

	Open Items							
Responsible 🔻	Area 🛂	Action Item	Status	Detailed Status				
Andrew Kopplin and Brian Firstley	Requisitions	Initialize review of services provided by the Budget Office to introduce service level agreements (SLAs) a. Type of services provided b. Expected time to complete or follow up with departments	In Process	SLAs objectives still outstanding. Meeting to be scheduled by the CAO.				
Brain Firstley and James Husserl	Requisitions	Draft process / protocol to add org codes / users to systems (Brian + Task Force) a. What do departments need? b. Who do they need to reach out? c. What are the steps?	<u>In Process</u>	Draft is ready to be reviewed by the CAO				

Approval Queue Steady at 82 Requisitions as of End of May

Requisition Approval Queue General Fund for Period Ending in May

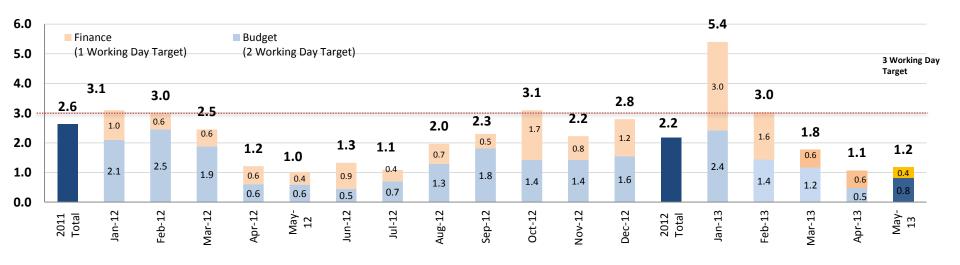




Source: City of New Orleans Procurement System 6.1.2013

Number of Days to Approve Requisitions on Target

Average Number of Days to Approve Requisitions by Reporting Period (Budget Office and Department of Finance)



Requisition Approval Distribution by Year

	E	Budget A	pproval				
Days to Approve	2011(*)	2012	Jan-13	Feb-13	Mar-13	Apr-13	May-13
2 or less	71 %	81%	64%	75 %	82%	94%	86%
3 Days	5%	6%	7 %	10%	5%	3%	6%
4-5 Days	8%	7 %	9%	10%	7 %	2%	7 %
6-10 Days	10%	5%	17%	3%	5%	1%	1%
11-15							
Days	4%	1%	3%	1%	1%		
Over 15							
Days	2%			1%			

	Finance Approval							
Days to								
Approve	2011(*)	2012	Jan-13	Feb-13	Mar-13	Apr-13	May-13	
2 or less	98%	90%	66%	83%	89%	85%	94%	
3 Days	1%	5%	9%	3%	3%	9%	3%	
4-5 Days	1%	3%	2%	7 %	7 %	5%	3%	
6-10 Days		2%	13%	1%	1%	1%		
11-15								
Days			10%	3%				
Over 15								
Days				3%				

Source: City of New Orleans Procurement System 6.1.2013

^{* 2011} information only available since May, 2011

- Processing of Requisition by Bureau of Purchasing
- Status of Requisitions Awaiting Buyer Response
- Time to Convert Requisition to PO
- Status of Requests for Proposals
- Status of Bids

Requisition

DBE Information

Action Items *

	Open Items							
Responsible 🔻	Area 🗗	Action Item	Status	₩.	Detailed Status			
Arkebia Matthews	PO/RID/REP/	It seems the current 3 day target to provide feedback by the Office of Supplier Diversity is too ambitious. DBE and OPA will go over the current target and evaluate if adjustments are needed.	<u>Open</u>		OPA and DBE have scheduled a meeting to discuss the target.			
Mary Kay Kleinpeter	PO/BID/RFP/ DBE	Share the report provided by the procurement consultants with the ReqtoCheck group. Schedule an external meeting with Andy to review the recommendations.	<u>Open</u>		Report was shared with RqtoCheck group. Waiting to schedule follow up meeting.			

The Bureau of Purchasing Continues to Process Requisitions Smoothly

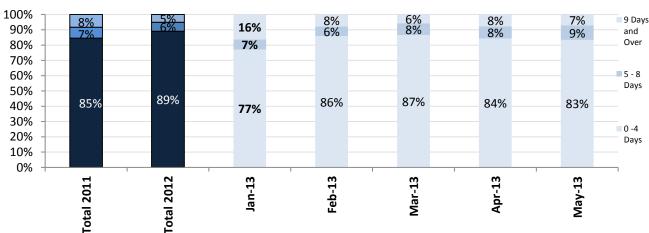
Bureau of Purchasing Requisition Processing General Fund for Period Ending in May



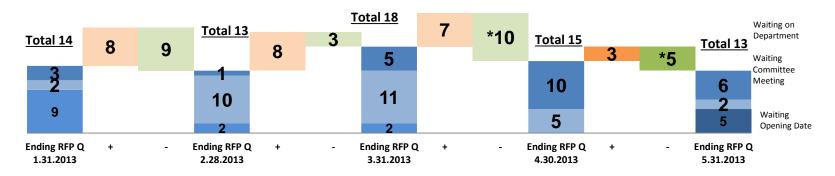
Buyer Processing Requisitions					
Status of Reqs Awaiting Buyer Processing					
Status	Count				
Completed 5.31.13	55				
Need Contract	61				
Processing Procurement	53				
Waiting for Support	30				
Grand Total	199				

Waiting for Support					
Status	Count				
Capital Projects	7				
Mayor	5				
EMD	5				
Public Works	3				
Police	2				
Council	2				
Health	1				
Aviation	1				
Library	1				
NORDC	1				
CAO	1				
Homeland Security	1				
Grand Total	30				

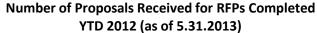
The Bureau of Purchasing Processed 83% of Requisitions Within Four Days

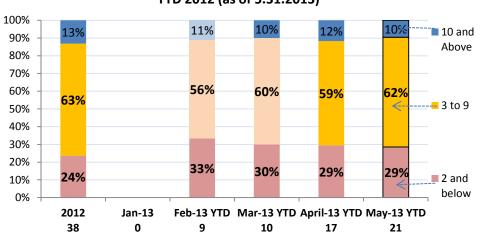


The Number of RFPS in Process at 13 as of End of May



^{*} Includes closed and cancelled RFPs

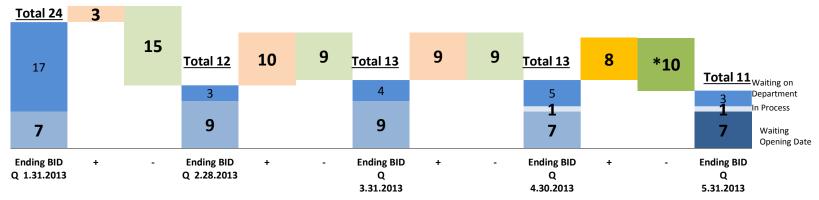




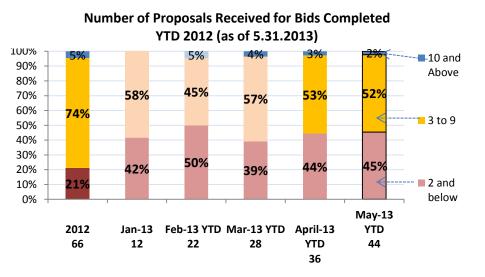
Awaiting Committee Meeting					
Department Brief Description					
Finance	Redevelopment of World Trade Center Site				
CAO Capital Projects	FEMA/DCDBG Timecard Management System				
Treasury	Ad Valorem Tax Sale and Related Legal Services				
EMS	Billing and Collections Services for EMS				
Risk Management	Workers Compensation Claims Audit Consultant				
Aviation	Airport Resident Inspection Services				

Source : Bureau of Purchasing 6.1.2013

The Number of Bids in Process at 11 as of End of May



^{*} Includes closed and cancelled Bids

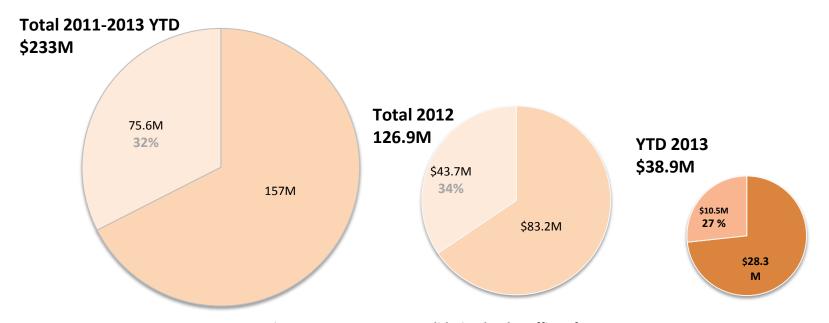


Needing Action From Departments					
Department	Brief Description	Comment			
CAO CAPITAL PROJECTS	Joe Brown Park West Enhancements (D-CDBG)	Decision			
CAO CAPITAL PROJECTS	NOMA - Rendon Street Art Storage Warehouse Rebid	Decision			
PURCHASING BUREAU	Records Management Services	Decision			

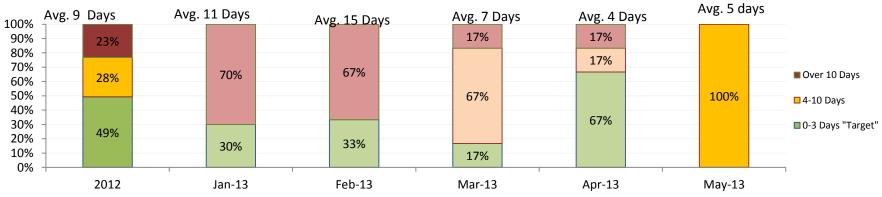
Source: Bureau of Purchasing 6.1.2013

Bids: YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes bids for which DBE contracting requirements have been waived



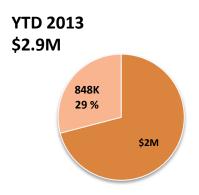
Time to Process <u>BID</u> DBE Validation by the Office of Supplier Diversity Requests Completed (Working Days)



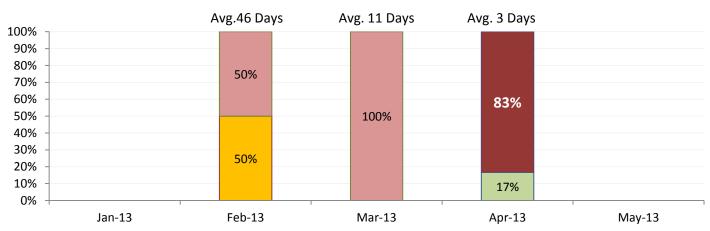
Source: Office of Supplier Diversity 7.2.2013

RFP and RFQs: 2013 YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes RFPs and RFQs for which DBE contracting requirements have been waived



Time to Process RFP and RFQ DBE Validation by the Office of Supplier Diversity Requests Completed (Working Days)



^{*} Validation information was not provided to the Office of Supplier Diversity for review

Source : Office of Supplier Diversity 7.2.2013

■ No Information *

■ 0-3 Days "Target"

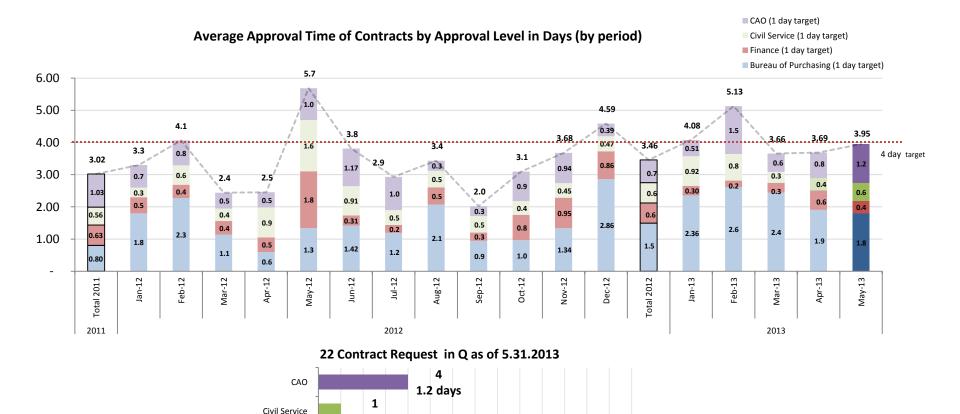
Over 10 Days

■ 4-10 Days

Contract Package Routing

Average Contract Routing Time

Average Time to Approve Contracts Meeting Target



51.4 days

5.5 days

13

2.9 days

10 11 12 13 14

Finance

Purchasing

Source: ECMS 6.1.2013

^{* 2011} information only available since May, 2011

Contract Approval Process

Contract Processing and Approval

Action Items *

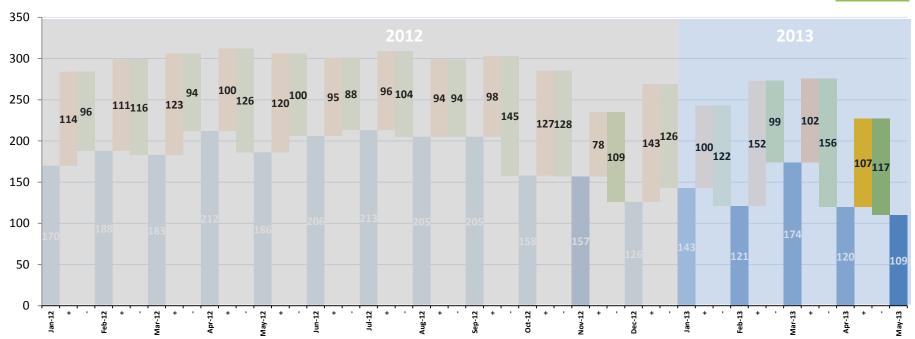
	Open Items						
Responsible 💌	Area 🗗	Action Item	Status v	Detailed Status			
Michael McKenna	Contracts	Risk management form update. a. What is the process ?	In Process	Risk management provided risk form and draft of insurance requirements to be included in bids and rfps. Insurance wording is currently being reviewed by Law			
Mary Kay Kleinpeter	Contracts	Identify group of contracts that can use a PO or an expedite contract routing process (for a predetermined group of contracts).	<u>In Process</u>	A group of contracts has been identified. The ReqtoCheck task force is assessing the technical needs and the capabilities of the current system to potentially add an alternative routing process for a predetermined set of contracts			
Robert Rivers	Contracts	Present the list of contract draft templates currently available.	In Process	List has been presented. Open for the Law department to contact departments and notify them about the new templates			
Robert Rivers	Contracts	Legal opinion on 8R and conversation with the City Council.	In Process	Executive team will discuss the issue separately			
Robert Rivers and James Husserl	Contracts	OPA and the Law Department were asked to reach out directly to those departments that have contracts in the vendor signature stage for over 30 days.	<u>Done</u>	on going			

Contracts: All Contracts Processed, Received and in Queue January 2012 - May 2013

(Legal Review, CAO, Vendor Signature, City Attorney, Executive Council, Mayor/City Council)

All Contracts Processed, Received and in Q at the End of the Reporting Period in May (in units)



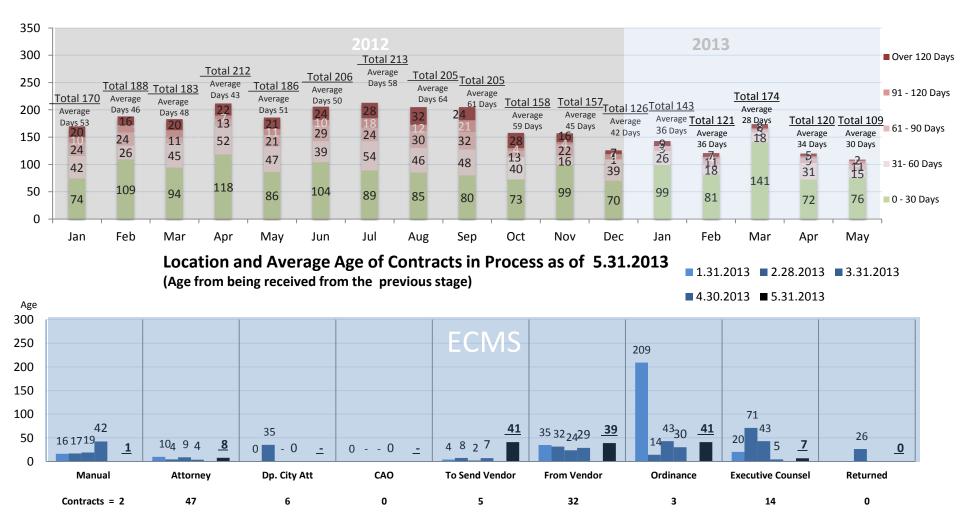


Source: Law Department and ECMS System 6.1.2013

Contracts : All Contracts in Process by Period

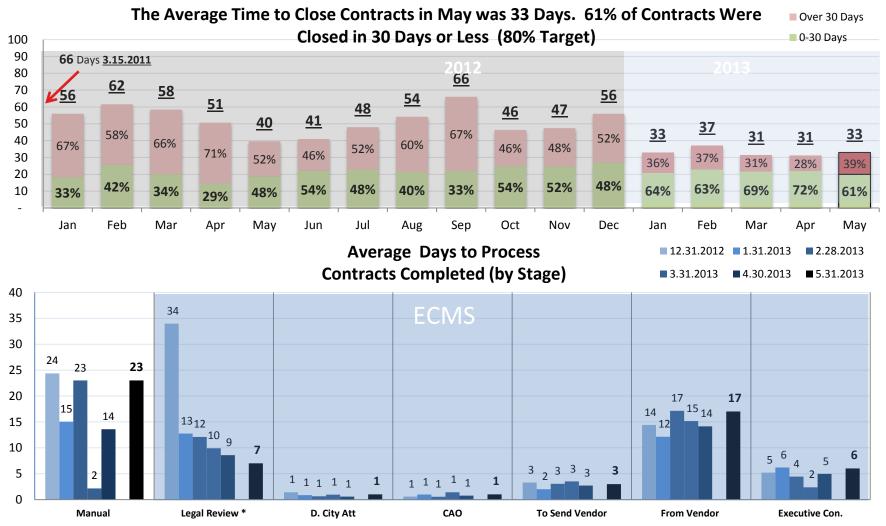
(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)

The Average Age of Contracts Awaiting Processing at 30 Days



Contracts : All Contracts Executed by Period

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)



^{*}Attorney time includes all the processing time for contracts that were returned at any stage of the process

Contracts Awaiting Vendor Signature

DEPARTMENT	Average Age	Count
BLIGHT & REVITALIZATION	205	2
NEW ORLEANS BUILDING CORPORATION	99	1
POLICE DEPARTMENT	86	1
NORD RECREATION DEPARTMENT	81	1
SANITATION DEPARTMENT	45	1
AVIATION	45	5
MAYOR	44	1
NEIGHBORHOOD ENGAGEMENT OFFICE	21	1
CAPITAL PROJECT	18	6
PUBLIC WORKS	12	6
HOMELAND SECURITY	12	3
HUMAN SERVICES	11	1
City Council	7	1
LAW	7	1
CAO	6	1
Grand Total	39	32

Note: Per policy memorandum 122R, each department/agency is responsible for reaching out to the vendor to obtain their signature after the law department sends the initial notification.

The Check: Accounts Payable

- PO Date and Invoice Date Analysis
- General Fund Payments

Requisition

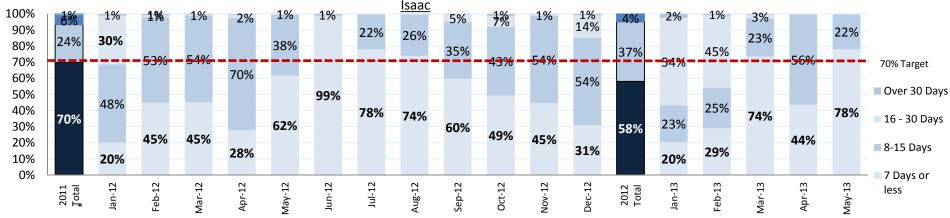
- Processing by Accounts Payable
- Payment from Invoice Date
- Capital and Grants Expenditure Payments
 - Processing by Accounts Payable
 - Payment from Invoice Date
 - Detail Review (invoices in the pipeline)
 - CDBG Invoice Payments
 - DPW Payments
 - DPW Revolver Payments
 - Capital Projects Payments
 - Capital Projects Revolver Payments

Action Items *

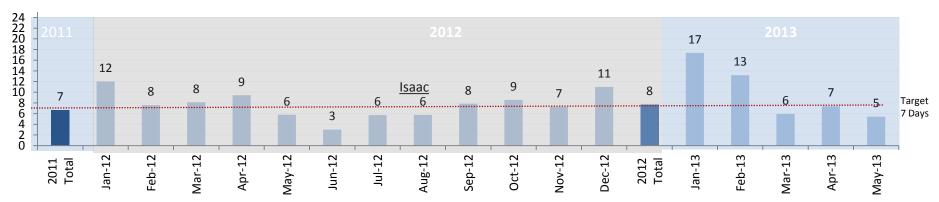
Open Items									
Responsible 💌	Area 💵	Action Item	Status	Detailed Status					
Norman Foster	Payment	Look into the potential system integration needs of using pcards to buy goods.	<u>Open</u>						
Andrew Kopplin and Norman Foster	Payment	Discussion about the use of credit cards. Possibility of issuing an additional credit card for unique purchases. If issued, what would be the process departments need to follow to use the card?	Completed	New card has been issued					
Norman Foster	.,	Should vendors send invoices to departments or accounts payables. PO information notes to send invoices to A/P, but invoices are being send to departments.	<u>Open</u>						

The Percentage of General Fund (and Agency) Payments Processed in 7 Days was Above Target at 78%

Number of Days to Process GF Payment Requests by AP

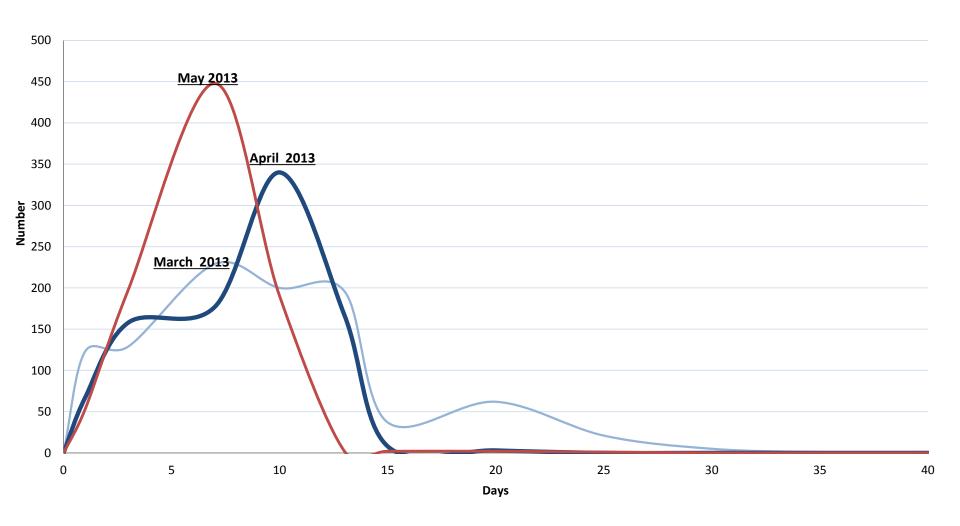


Average Number of Days to Process Invoices by A/P Department (GF Expenditures)

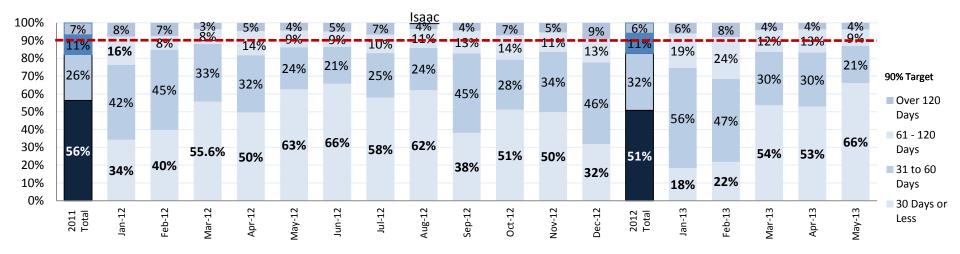


^{* 2011} information only available since May, 2011

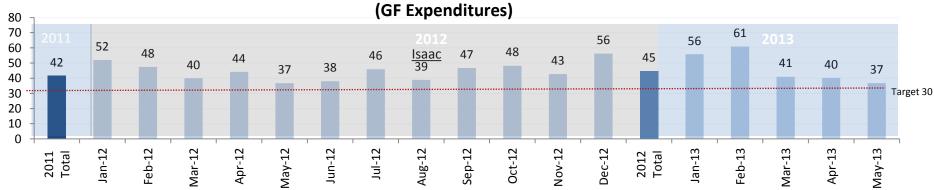
Distribution of Accounts Payable Processing GF Payments



The Percentage of General Fund (and Agency) Payments in 30 Days or Less was 66% at End of May Number of Days to Pay General Fund and Agency Invoices from Invoice Date

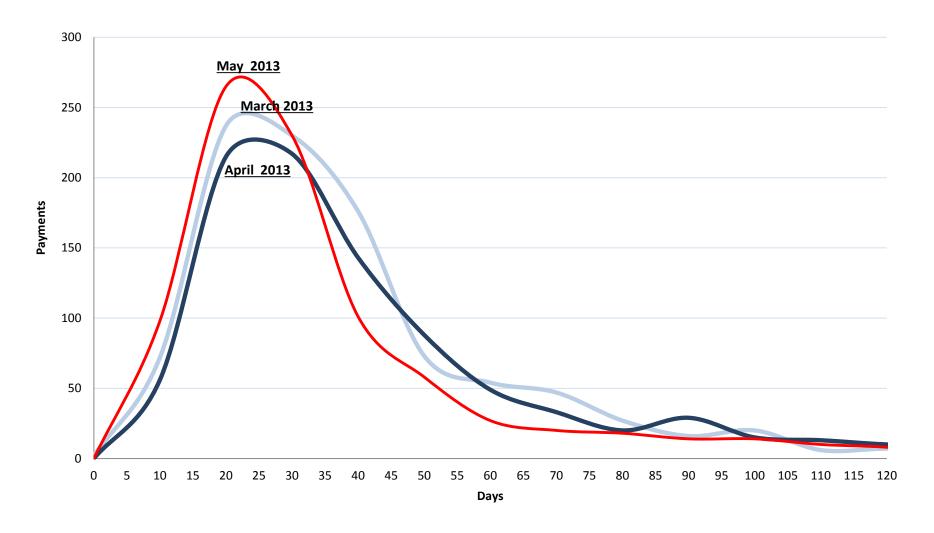


Average Number of Days to Process Invoices by A/P Department



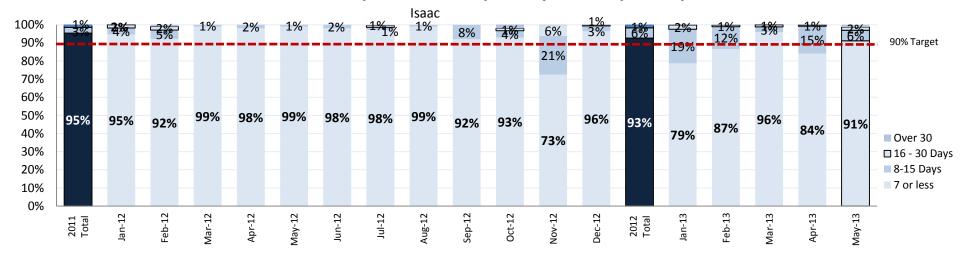
^{* 2011} information only available since May, 2011

Invoice Date to Check Date Distribution for GF & Agency Payments

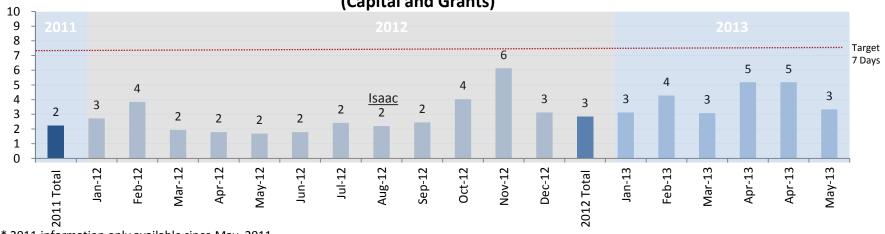


The Percentage of Capital and Grant Payments Processed in 7 Days was 91% at End of May

Number of Days to Process Capital Payment Requests by AP



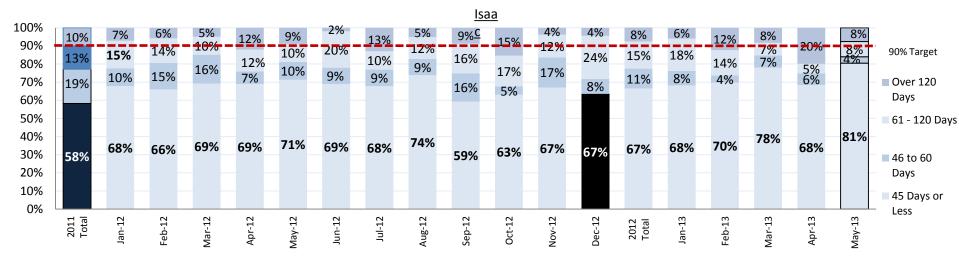
Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



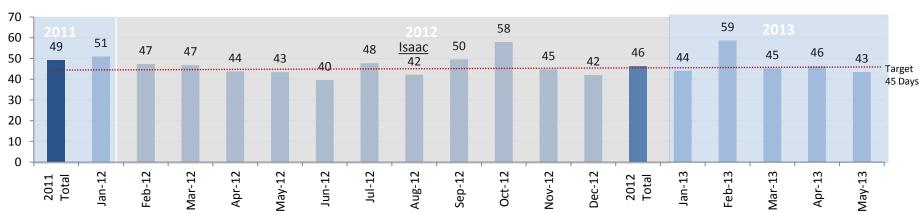
^{* 2011} information only available since May, 2011

The Percentage of Capital and Grant Payments Made in 45 Days or Less from Invoice Date was 81% at End of May

Number of Days to Pay Capital and Grants invoices from Invoice Date

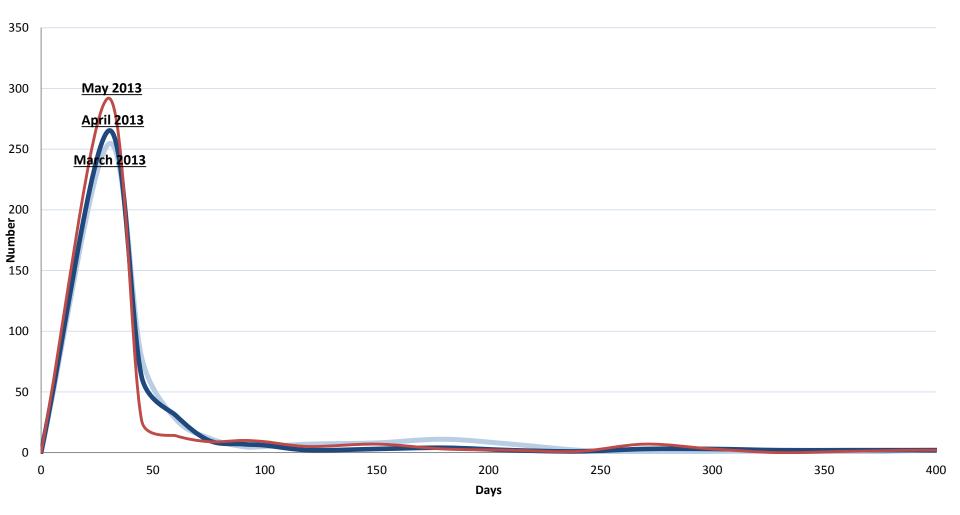


Average Number of Days to Pay Invoices From Invoice Date (Capital and Grants)



- 2011 information only available since May, 2011
- April 2013 previously adjusted for on-hold invoices.

Invoice Date to Check Date Distribution for Capital and Grants Payments



Results for General Fund (and Agencies) Payments Vouched for the Month of May 2013

				20	13			
		May			Apr-13	Mar-13	Feb-13	Jan-13
Department	<=60 >60	May To	tal %>6	0 Days	%>60 Days	%>60 Days %	>60 Days %>	60 Days
IVIL SERVICE	4	3	7	43%	25%	50%	33% *	
ANITATION	9	5	14	36%	20%	13%	20%	27%
O	12	6	18	33%	28%	37%	58%	23%
REASURY	4	2	6	33%	50%	18%	0%	67%
EALTH	13	5	18	28%	19%	18%	27%	27%
ROPERTY MANAGEMENT	16	6	22	27%	0%	19%	12%	16%
DRONER	11	3	14	21%	0%	6%	0% *	
MD	30	7	37	19%	46%	37%	46%	8%
Ί	29	6	35	17%	24%	43%	40%	21%
ORDC	10	2	12	17%	24%	24%	26%	24%
JBLIC WORKS	30	6	36	17%	7%	5%	24%	17%
FETY AND PERMITS	5	1	6	17%	0%	15%	25%	14%
DUNCIL	37	6	43	14%	14%	12%	29%	23%
/IATION	101	16	117	14%	22%	17%	42%	28%
AYOR'S OFFICE	38	6	44	14%	17%	23%	48%	44%
RARY	66	10	76	13%	11%	16%	26%	38%
DMELAND SECURITY	7	1	8	13%	13%	14%	38%	0%
GISTRAR OF VOTERS	7	1	8	13%	9%	25%	55%	67%
PITAL PROJECTS	7	1	8	13%	0%	7%	30% *	
S	23	3	26	12%	7%	10%	42%	7%
RKS & PARKWAY	56	7	63	11%	3%	9%	39%	20%
E	26	3	29	10%	18%	36%	22%	20%
LICE	63	7	70	10%	16%	12%	30%	25%
SQUITO CONTROL	22	2	24	8%	14%	7%	44%	19%
MAN SERVICES	18	1	19	5%	0%	38%	32%	18%
FICE OF INSPECTOR GENERAL	29	1	30	3%	5%	0%	7%	7%
W	31	1	32	3%	19%	16%	22%	8%
VENUE	13		13	0%	10%	0%	29%	0%
URISM, ARTS, & ENTERTAINMENT	8		8	0%	43%	67%	18%	86%
Y PLANNING	4		4	0%	15%	50%	0% *	
COUNTING	6		6	0%	20%	100%	20% *	
NANCE	3		3	0%	0%	0%	0%	0%
ther (Less than 24 payments in five months)	33	2	40	5%	29%	14%	18%	9%

^{*} Small number of payments were vouched for this department during the period Source :Accounts Payable Collected 6.17.2013-6.25.2013

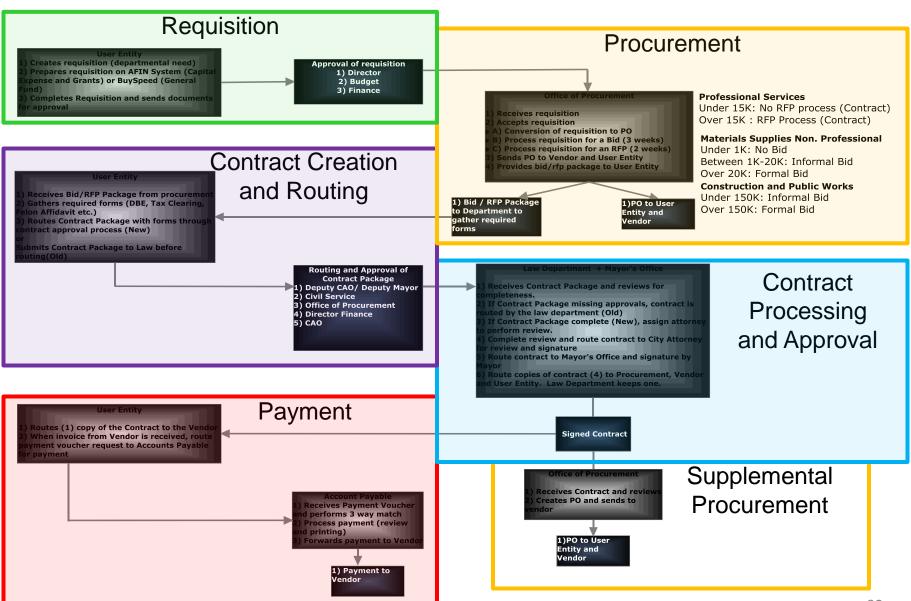
Results for Capital and Grants Payments Vouched for the Month of May 2013

	2013								
		N	lay-13		April	March	February	January	Aug-E
Department	<=60	>60	Total 9	6>60 Days	%>60 Days	%>60 Days	%>60 Days	%>60 Days	%> 60 E
PUBLIC WORKS	17	20	37	54%	12%	29%	19%	28%	
HOMELAND SECURITY	13	5	18	28%	37%	20%	13%	40%	
CAPITAL PROJECTS	57	18	75	24%	10%	16%	32%	26%	
OCD	128	15	143	10%	14%	13%	25%	19%	
HEALTH	87	4	91	4%	10%	8%	6%	8%	
MAYOR	26		26	0%	12%	14%	6%	19%	
CRIMINAL JUSTICE	1		1	0%	0%	0%	11%	9%	
PROPERTY MANAGEMENT					99%	0%	*	0%	
INSPECTOR GENERAL	1		1	0%	*	*	0%	14%	*
SANITATION					*	100%	100%	93%	*
Other (Less than 16 in 5 months)	1	1	2	50%	0%	17%	55%	43%	
Grand Total	331	63	394	16%	25%	15%	26%	24%	

^{*} Small number of payments were vouched for this department in 2012 Source :Accounts Payable Collected 6.17.2013-6.25.2013

Procurement Process Map/City of New Orleans

* Note map is not all inclusive. It provides guidance of the general process



Evaluation Form

Are you a city employee or a member of the public?

On a scale 1-5, how useful was this meeting to you (1= least useful and 5= most useful)?

What's working?

What's not working?